



BOYD B. BINNINGER

*Vice President
Industrial Services Group*

CAREER SUMMARY

Mr. Binninger began his career in commercial real estate in 1997. Prior to joining the ASU Team, Mr. Binninger was involved in the Finance Department of the Farm Credit System. He also served as CEO and General Manager of BW Implement Company, a manufacturer of farming implements. With experience in both of these fields, it was a natural progression towards a career in commercial real estate. He started as an industrial specialist for ASU & Associates and is now the Vice President of the Industrial Services Group. The company affiliated with Grubb & Ellis in 1997 and is responsible for the Greater Bakersfield/Kern County MSA. During the past 11 years, Mr. Binninger has been involved in transactions as small as incubator spaces for start-up companies to the sale of large manufacturing facilities. He has also participated in investment property transactions for selected clients. He has represented tenants, landlords, buyers and sellers.

EXPERIENCE

- **1997 - Present** **Grubb & Ellis | ASU & Associates**
- Vice President, Industrial Services Group
- **1989-1996** **B.W. Implement Company**
- CEO/General Manager
- **1987-1989** **Andrew & Williamson Sales Company**
- Produce Broker
- **1983-1987** **Bakersfield Farm Credit System**
- Branch Manager

EDUCATION

- Cal Poly State University, San Luis Obispo
- Bachelor of Science, Agriculture Business Management



BOYD B. BINNINGER (CONTINUED)

PROFESSIONAL AFFILIATIONS

- Greater Bakersfield Chamber of Commerce
- Active Member
- Kern Economic Development Corporation (KEDC)
- Active Member

COMMUNITY ACTIVITIES

- Junior Achievement of Bakersfield
- Board Member (1998 – 2008)
- First Presbyterian Church
- Board of Deacons, Moderator (2004 – Present)
- Highland High School
- Booster Club Member (2002 – Present)
- Junior Varsity Baseball, Asst Coach (2004 – 2008)

REPRESENTATIVE LIST OF CLIENTS

- Pacific, Gas & Electric
- Sears, Roebuck & Co.
- Kern County Superintendent of Schools
- Bakersfield City School District
- Qwest Communications
- ABC Supply Co.
- Fastenal
- Green Oil Co.
- ADT Alarm Systems
- Valley Independent Bank
- Eaton Electrical Inc.
- General Electric Corporation

