



MATTHEW E. STARR

Senior Vice President

Office Services Group

CAREER SUMMARY

Mr. Starr hales from Bakersfield's own CSU campus with a Bachelor's degree in Business Administration. He currently serves as a Senior Vice President of the Office Services Group, specializing in landlord and tenant representation as well as buyer and seller representation in investment and owner/user transactions. He is responsible for coordinated landlord leasing services and a strategic space procurement process for tenants. Daily responsibilities include direct mailings, telemarketing, and face to face contact with potential tenants.

Mr. Starr's experience includes involvement in lease transactions worth more that \$70 million of lease consideration and totaling in excess of 700,000 square feet. He has also participated in office and land sales transactions worth more than \$83 million.

EXPERIENCE

- **2009 – Present** **Grubb & Ellis | ASU & Associates**
 - Senior Vice President, Office Services Group, Bakersfield, CA

- **2005 – 2009** **Grubb & Ellis | ASU & Associates**
 - Vice President, Office Services Group, Bakersfield, CA

- **2003 – 2005** **Grubb & Ellis | ASU & Associates**
 - Associate, Office Services Group, Bakersfield, CA

- **2000 – 2002** **Arrow Electronics, Inc.**
 - Field Sales Representative, Santa Clara, CA

EDUCATION

California State University, Bakersfield
Bachelor of Science, Business Administration - Finance 2000

PROFESSIONAL AFFILIATIONS

- Greater Bakersfield Chamber of Commerce, *Member*

- Candidate member of the CCIM Institute, pursuing the CCIM Designation



MATTHEW E. STARR (CONTINUED)

PARTIAL CLIENT LIST

- Buchanan Street Partners
- Wallace & Smith Construction
- San Joaquin Community Hospital
- Interstate Properties
- Gregory D. Bynum & Associates
- Property Management Associates
- Asset Management Corporation
- GMAC Commercial Mortgage
- GW Realty, Inc.

TENANT REPRESENTATION ASSIGNMENTS

- Bio-Medical Applications of California, Inc.
- Harris & Associates
- Kern Water Bank Authority
- Principal Financial Group
- Managed Care Systems
- Kern Federal Credit Union
- Quest Imaging
- URS Corporation
- Chicago Title Company
- Ticor Title Company
- Fidelity National Title Company
- Stewart Title Company
- Brinderson, LP